



NHAT TRUONG VINH

Head Office

1606 Block B, Indochina Park Tower, No. 4 Nguyen Dinh Chieu Street, Da Kao Ward, Dist. 1, HCM City, Vietnam
Tel: (84 28) 3911 1431

Representative Office in The Central

Lot C2, Bo Mung Industrial Zone, Dien Thang Bac Commune, Dien Ban Town, Quang Nam Province, Vietnam
Tel: (84) 933 600 626

Representative Office in The North

378 Le Duan Street, Phuong Lien Ward, Dong Da Ward, Ha Noi City, Vietnam
Tel: (84) 907 995 667

Factory

Lot 1, Street 1A, Tan Tao Industrial Park, Quarter 2, Tan Tao A Ward, Binh Tan District, HCM City, Vietnam
Tel: (84 28) 3754 7000

NHAT TRUONG VINH

TRUST • COMPANION • DEVELOPMENT

W W W . N T V . C O M . V N

PREFACE

Over the past decade, Nhat Truong Vinh has accomplished the achievements of its ideas and shared the success, despite the uncertainty of situations. In terms of business, Nhat Truong Vinh is still an emerging company, compared to domestic and international corporations. Today, the competition is extremely fierce: “Live or die”, it is not easy to triumph without our exceptional foundation. As the chairwoman, I would like to send a message to my colleagues: “we’ve done it – we are going to – and will do our best effort to be the best in production. On the business front, we are facing not only revenue growth but also the commitment we have to our family and community.

In the next 10 years the strategic direction of Nhat Truong Vinh is to build a strong business network and system, reaching out to the international market and harmonizing in the rhythm of change, as well as integration of markets. Today, we commit: “Always ensure the quality of goods and services associated with our mission and responsibility”.

With a vision and mission set to 2025, we are determined and committed to achieve our business goals and development in the coming years.

TABLE OF CONTENTS

Company Overview	03
Chairwoman’s Message	04
Development Orientation	05
Key Milestones	06
Highlighted Figures	07
Organization Structure	08
Steel Industry & Construction Materials	10
Partners	48
Network	49



COMPANY OVERVIEW

Company name:

NHAT TRUONG VINH CO., LTD

Head Office: 1606 Block B, Indochina Park Tower,
No. 4 Nguyen Dinh Chieu Street, Da Kao Ward,
District 1, HCM City, Vietnam

Tax code: 0303469400

Website: WWW.NTV.COM.VN

Email: info@ntv.com.vn

Hotline: (84 28) 3911 1431

Factory: Lot 1, Street 1A, Tan Tao Industrial Park, Quarter 2,
Tan Tao A Ward, Binh Tan District, HCM City, Vietnam



VISION

NTV GROUP will become a multi-disciplinary group with outstanding values in each business model by 2025.



MISSION

A reliable bridge for customers and suppliers, through the supply of valuable products and services. Nhat Truong Vinh is committed to creating outstanding value for stakeholders.



CORE VALUES

Customers: To be the main motivation for our improvement and development.

Employee: To be the core elements of our success and sustainable development.

Commitment: We are committed to a sustainable and professional business development in all the work that we do. We are proud to bring the best products and services to our customers.

Social responsibility: To be the top priority in our culture and activities building with the motto: "Social Development - We Progress".

CHAIRWOMAN'S MESSAGE



Gearing towards sustainable development, Nhat Truong Vinh is gradually refining its organizational structure and transforming the business model into a multi-disciplinary company in order to timely respond to the general development of the economy.

Dear all Stakeholders,

Nhat Truong Vinh would like to thank our Customers, Partners, Agencies, Authorities for their cooperation these past few years.

Nhat Truong Vinh is the leading distributor of steel products in Vietnam. With more than 14 years of experience in the field of the steel product distribution, especially for steel pipe products. We are as the bridge to connect and distribute the benefits between the Manufacturers and Customers.

With experience in distribution, we bring success to the leading steel brands in Vietnam; Take responsibility with the highest determination, bring greater benefits to partners and customers. We hope to get committed and supportive cooperation from our Customers, Partners, Agencies, and Authorities in the coming years. Wishing the best, prosperity, and health to all stakeholders!

Best Regards,

Nguyen Thi Tuyet Le
Chairwoman cum CEO

DEVELOPMENT ORIENTATION



KEY MILESTONES

2004



On September 9, 2004, Nhat Truong Vinh Co., Ltd was established, specializing in distributing products of iron and steel.

2013

On June 11, 2013, Nhat Truong Vinh established Sunrine Construction Co., Ltd specializing in backfilling and construction of real estate.

2016



Nhat Truong Vinh's orientation on agriculture established the Agriculture Co., Ltd on 9/9/2016 and the Tan My cooperatives on 19/9/2016.

2014



2009

Nhat Truong Vinh expanded 4 new industries: manufacturing, trading, construction and real estate.

On January 20, 2009, Nhat Truong Vinh Trading - Production JSC was established.

On November 23, 2009, Nhat Truong Vinh Real Estate One Member Limited Company was established, then renamed into Nhat Truong Vinh One-Member Limited Liability Company on 7/4/2016

With the large customer database, Nhat Truong Vinh invested in large trucks and expanded to internal and external transportation services.

HIGHLIGHTED FIGURES



One of the leading steel distributors in Vietnam for Hoa Phat, Maruichi Sun Steel, Seah, VNSteel, Vinakyoei, ...



NUMBER OF EMPLOYEES

254+



TOTAL WAREHOUSE FLOOR AREA

30,000+ m²



TARGET REVENUE IN 2018

2,000+ Billion VND



TOTAL ASSETS

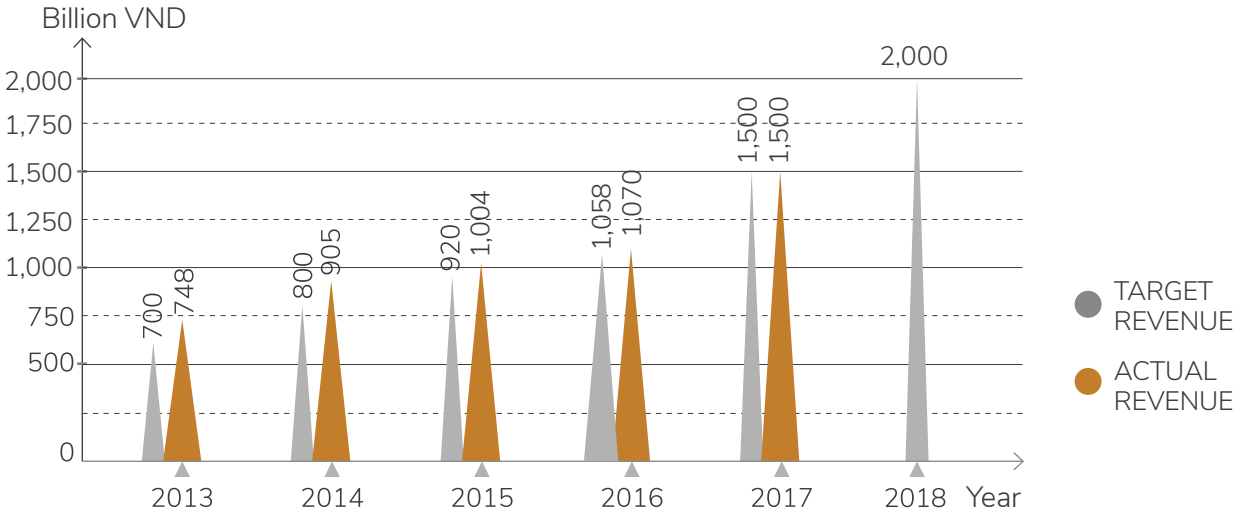
400+ Billion VND



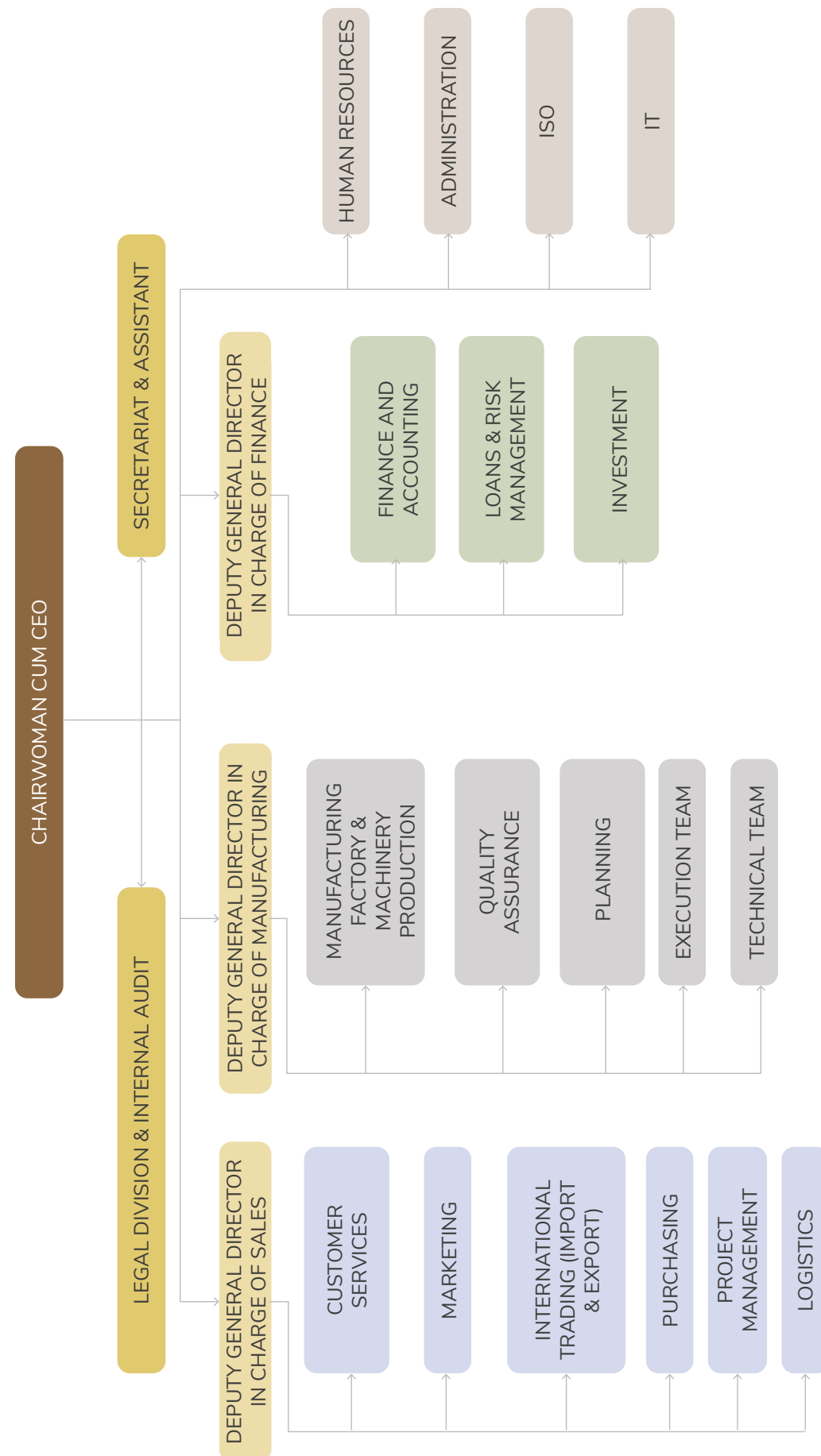
NUMBER OF TRANSPORTATION VEHICLES

100+

REVENUE AND GROWTH YOY



ORGANIZATION STRUCTURE



BUSINESS LINES

In order to pursue the goal of sustainable development to optimum internal strengths, Nhat Truong Vinh conducts business expansion into a multidisciplinary company in which the core values are focused on the business of distributing steel products.



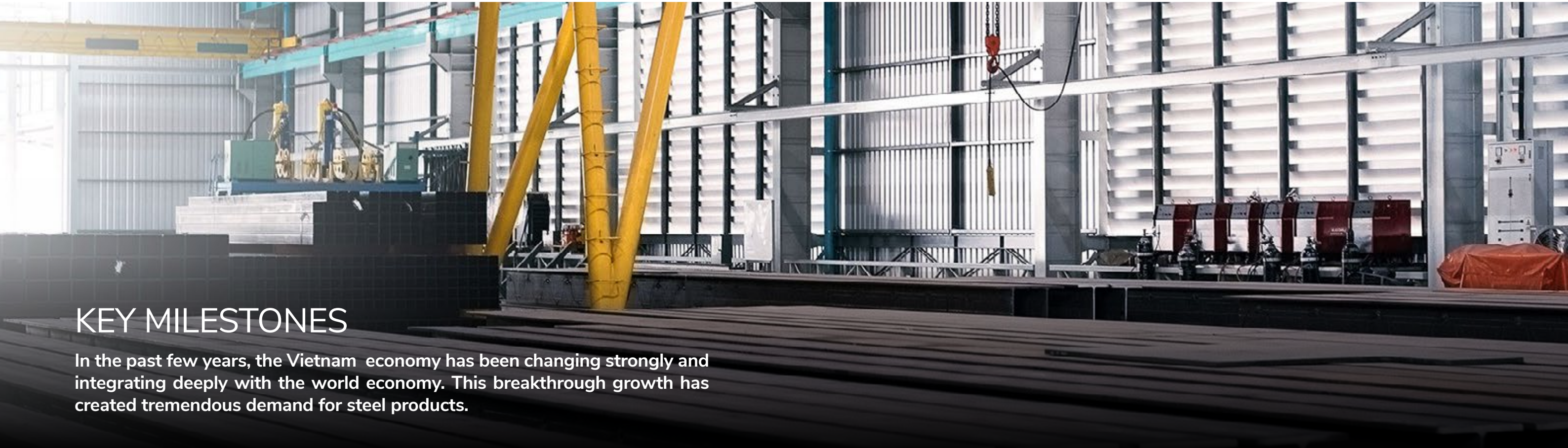
STEEL INDUSTRY & CONSTRUCTION MATERIALS

CORE BUSINESS LINES

Nhat Truong Vinh currently is the distribution channel providing steel solutions and construction materials with optimum cost and services.

Milestones	12
Products	14
Sales Policy	20
Quality Policy	21
Marketing Policy	21
Corporate Culture	22
Awards & Accolades	23
Typical Clients	24
Typical Projects	26

“At present, Nhat Truong Vinh has become the official distributor of leading steel companies in Vietnam.”



KEY MILESTONES

In the past few years, the Vietnam economy has been changing strongly and integrating deeply with the world economy. This breakthrough growth has created tremendous demand for steel products.



2004

Nhat Truong Vinh Co., Ltd was established from private enterprise No. 4102024068 by the Department of Planning and Investment dated 9/8/2004. At present, Nhat Truong Vinh Co., Ltd became the official distributor for Leading steel companies in Vietnam.

05/2005 - now

Recognized as an excellent distributor of steel pipe products of Hoa Phat Group in Vietnam.

08/2006 - now

The company is authorized to become the official distributor of Viet Duc Steel Pipe JSC. Recognized as sales agent level 1 of Saigon steel pipe venture, now SeAH Vietnam Co., Ltd (Korea).

01/2009 - now

Became the official distributor of Vietnam Steel Pipe Co., Ltd, a special distributor of zinc pipe of Nhat Quang Steel Co., Ltd.

2010 - now



Became the official distributor of steel products of SunSteel JSC (Japan).

2018 - 2023

Optimize potential resources, Nhat Truong Vinh conducts business expansion into a multidisciplinary company in which the core values are focused on the business of distributing steel products.

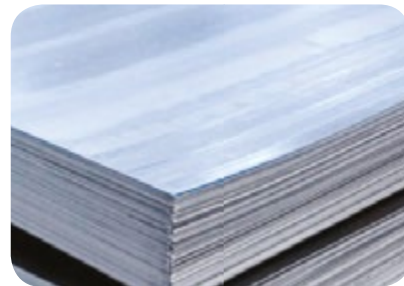
STEEL PRODUCTS



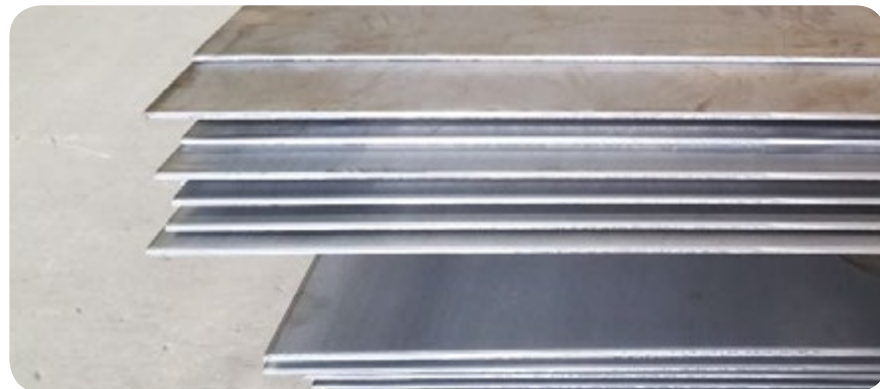
COLD ROLLED STEEL



HOT ROLLED STEEL



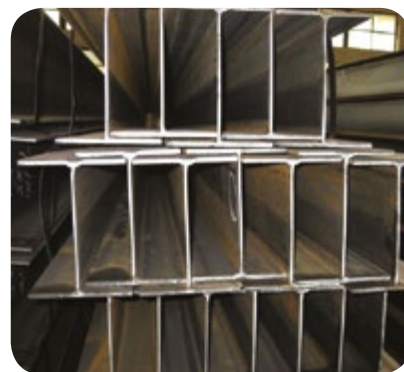
STEEL PLATES



HOT ROLLED STEEL PLATES



SQUARE STEEL



I - BEAM



ROUND BAR STEEL



H - BEAM



V - CHANNEL STEEL



WELDED SPIRAL STEEL PIPE



WELDED BLACK PIPE, HOT DIPPED GALVANIZED STEEL PIPE



EQUAL ANGLE STEEL BAR



RECTANGULAR STEEL TUBE



STEEL NET



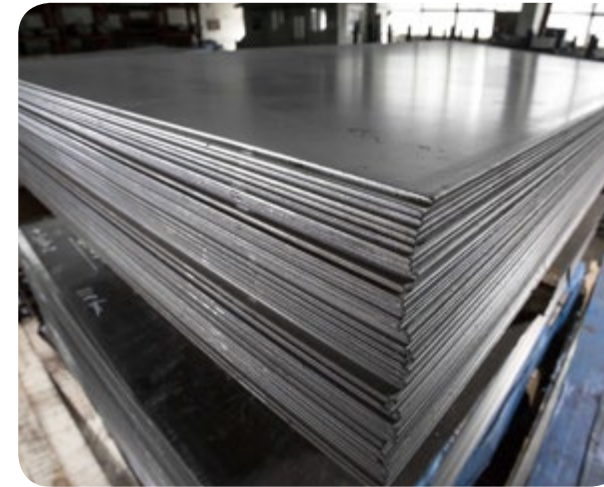
B40 STEEL NET



PRODUCT SAW STEEL PIPE

MECHANICAL PROCESSING

STAINLESS STEEL PRODUCTS



STAINLESS STEEL PLATES



STAINLESS STEEL COMPONENTS



STAINLESS STEEL PIPE



STAINLESS STEEL MATERIALS



STAINLESS STEEL PRODUCTS

STEEL COMPONENTS

Supply various steel machinery components according to client's requirement.



NUTS AND BOLTS



BUSHING M&F



ELBOWS M&F EQUAL 90°



REDUCING TEE



EQUAL TEE



ELBOW 90°



BS FLANGE



JIS -10K FLANGE



ANSI FLANGE

FIRE PREVENTION MATERIAL

Provide various solutions for fire prevention.

CARBON DIOXIDE FIRE EXTINGUISHERS



DRY CHEMICAL ABC FIRE EXTINGUISHERS



For detail advise of products, please contact Hotline: (84 28) 3911 1431

SALES POLICY

“ We always try our best to meet the demand of customers with quality products, quality assurance and a competitive price. ”

Mr. Le Dang Phong – Deputy General Director



With the vision of becoming the leading steel distributor in Vietnam, Nhat Truong Vinh is continuously developing to meet the most diverse needs of customers to become the leading brand in Vietnam in both domestic and foreign markets. Our Sales Policy:



QUALITY POLICY



Establishing a quality management system in accordance with ISO 9001: 2015 in the business operation. Ensure the supply of products and services tailored to the needs of the customer. Continuously improve the quality management system to enhance the ability to satisfy the increasingly diverse needs of customers.

Quality is the leading factor, the key in all our business activities, this is our belief, and our pride for customers.

QUALITY ORIENTATION

- Maintaining and improving the Nhat Truong Vinh's reputation with customers and suppliers both locally and abroad
- Ensuring revenue and living goals of employees.
- Continuously improve and refine operational efficiency of management systems.
- Expanding the market for domestic and overseas products and services.
- Ensuring completion of orders for project works signed with customers on schedule, safety and quality.
- Promoting the quality of human resources to meet the increasing demand of the market.

MARKETING POLICY

Promotion programs and marketing policy to connect the firm and its customer. The more effective they are, the better results the company can achieve.

To reach the business targets, Nhat Truong Vinh always focuses on marketing strategies such as:

Build and operate the official website to showcase its brand name, products, prices, payment methods as well as client support function.

www.ntv.com.vn

Assign and train the sales team to be active and professional.

HOTLINE
(84 28) 3911 1431

Implement promotion programs for products.

CORPORATE CULTURE



Nhat Truong Vinh 's Leader Team

Spanning over a decade of establishment and development, Nhat Truong Vinh has been setting up and improving the human resource model to optimize business performance. Understanding that employees play an important role to the success of a company, we place a high priority on building an effective and professional working environment.



Celebrating the Company's establishment



Nhat Truong Vinh 's staffs in the teambuilding

As a member of Nhat Truong Vinh, every staff member understands and guarantees that the working spirit is set as the Company's motto:

- Be united, collaborative and responsible
- Willing to bring customers best profits through:
 - » Delivery of the right products with right quality
 - » Guaranteed best prices
 - » Provide best customer service practices
 - » Ensure good manpower to retain services

AWARDS & ACCOLADES



ISO certificate



Merit of the Central Committee -
Vietnam Study Encouragement Association



Certificate of Excellence in Industry
and Commerce 2014



Certificate of merit from Ho Chi Minh City
Tax Department

“ Nhat Truong Vinh 's achievements have been recognized and honored with many local and international awards and prestigious titles, reflecting the endless efforts of the Company. ”

CLIENTS



In terms of fire protection, M & E infrastructure: Shinryo Corporation, Takasago, Bca - Thang Long, Ree Refrigeration Engineering, Searefico, Taikisha, Cotecons, E & C, Nam Thuan Phat, Lilama, Bachy, Soletanche VN, Obayashi, Intamin...



In term of mechanical manufacturing: Pebsteel, Atad, Cu Chi, Truong Hai, Vu Nam Hai, Hesem, Chanh Nghia, Giang Long, Nam Cuong, ...



In terms of trading companies: Nam Viet Steel Co., Ltd, Nguyen Tran, Phu Long, Phuong Loan, An Hoang Phat, Phu Dat, Thien Phuoc, Quang Thu, ...



In terms of shipbuilding: Vietnam Shipbuilding Company, Sai Gon Shipbuilding Industry Company, Ba Son Company, Dung Quoc Shipbuilding Company, Huyndai Vinashin Shipyard, Bach Dang Shipbuilding Company, Ha Long Shipbuilding Company Thuy Nam Trieu,...



In terms of real estate: Vingroup, Sungroup, Bim Group, Ha Do Group, Nova Real Estate Investment Corporation, Hoa Binh Group, Him Lam Group, Bim Group...



In term of design consultancy: CDC Design Consultancy Company, Bintai, VNCC, Sagan Construction Design, NQH Architecture Company, HTT Group, DP Thiet Ke, DAC, Thanh Nam, Hadecon Consulting, Transport Design, Tedi JSC.



TYPICAL PROJECTS

KEY PROJECTS IN THE NORTH



Parliament Building



Ecopark Project - Hung Yen



Times City - Ha Noi



Hanosimex Factory - Ha Nam

KEY PROJECTS IN THE CENTRAL



Best Western Premier Hotel - Nha Trang



Rubber Tire Factory – Da Nang



Dung Quat Oil Refinery - Quang Ngai



Dung Quat Oil Refinery - Quang Ngai

TYPICAL PROJECTS

KEY PROJECTS IN THE CENTRAL



Crown New Can Project - Da Nang



City Administration Center Danang



Appeal Court of the Supreme People's Court of Da Nang City



Formosa Project - Ha Tinh



Dak Mi 4 Hydropower Plant - Quang Nam

KEY PROJECTS IN THE SOUTH



Hanh Phuc International Hospital



Can Tho Bridge Project



Orion Confectionery Factory - Binh Duong



Lim Tower - HCMC



Vincom Center A - HCMC



Celadon City - HCMC

TYPICAL PROJECTS

KEY PROJECTS IN THE SOUTH



Crescent Shopping Mall - HCMC



Ha Tien Cement Plant 2.2 - Kien Giang



Kumho Tire Factory - Binh Duong



Vinamilk Dairy Factory - Binh Duong



Lixil Factory - Dong Nai



Nhon Trach 2 Thermal Power Plant - Dong Nai

OTHER PROJECTS



East-West Highway Project - HCMC



North-South Expressway - Section of HCMC - Long Thanh - Dau Giay

LOGISTICS SERVICES



Optimizing the transport services in chains and professional solutions to customers.



CONSTRUCTION

CIVIL & INDUSTRIAL CONSTRUCTION
INSTALLATION OF THE REFRIGERATION
& WATER SUPPLY SYSTEM



Invest and build projects with new materials and high technology.

REAL ESTATE

Invest and develop projects including: apartments, resort and spiritual real estate.

For more information, please refer at Australia Housing Sales brochure
or visit website: elders.com.au

AGRICULTURE



14 ha

LAND BANK IN
LAM DONG PROVINCE

Invest and develop new rural models with high technology
in order to improve crop production and rural livelihoods.

TRAVEL



Develop the ecotourism
along with farms.



EDUCATION



Invest and establish new education and vocational training models that integrates with farm study models.



RETAIL

Develop food and beverage retail chains and restaurants.



AWARDS & ACCOLADES

Consistent with the motto “CUSTOMER FIRST”, Nhat Truong Vinh continuously improves and upgrades the service with the aim of serving to a higher standard. In addition to this, the relationship with partners is also focused and upgraded to become strategic. For many years in a row, the company has received many honors and awards in the market.



Certificate of Excellence
Distributor Steel Pipes
in 2010 - Hoa Phat

Certification of SeAH
Official Dealer

Certification of SeAH
Official Dealer

Certified Distributor of
Nhat Quang Steel

Certificate of Gold
Enterprise 2008



Certificate of Gold Enterprise
2008

Certified distributor of
Viet Duc VG Pipe

Certificate of Merchants
Vietnam anti-counterfeiting
and brand protection
Association



Certified Distributor of
Hoa Phat

Merit Excellent in sales and
brand building of Hoa Phat
steel pipe

Certified Distributor of
Vietnam Steel Pipe Co., Ltd
(Vinapipe)

STRATEGIC PARTNERS



In order to optimize operation and business processes, Nhat Truong Vinh is cooperating with many reputable and prestigious partners in the market, with the aim of ensuring the best quality of service.

FINANCIAL PARTNERS



STRATEGY & BRANDING

- RIM Investment Corporation
- AQUUS JSC

MAIN SUPPLIERS



TECHNOLOGY

- Viet Long Software JSC
- Thai Son Technology Development Co., Ltd
- FPT Corporation
- Viettel Group
- Vietnam Posts and Telecommunications Group
- Mobifone Corporation
- Pham Gia Technology Ltd

INSURANCE

- Social Insurance Office of Binh Tan District
- Social Security Office of Da Nang City
- AIA Insurance Corporation
- PIV Insurance Corporation
- Phu Hung Life Insurance JSC

OPERATION NETWORK

NHAT TRUONG VINH CO., LTD

HEAD OFFICE

Address: 1606 Lot B, Indochina Park Tower,
04 Nguyen Dinh Chieu Street, Dakao Ward,
District 1, HCM City
Tel: (84 28) 3911 1431
Fax: (84 28) 3754 7903
Email: info@ntv.com.vn
Website: WWW.NTV.COM.VN

REPRESENTATIVE OFFICE IN THE CENTRAL

Address: Lot C2, Bo Mung Industrial Zone,
Dien Thang Bac Commune, Dien Ban Town,
Quang Nam Province, Vietnam
Tel: (84) 933 600 626
Email: vicecco7@ntv.com.vn
Website: WWW.NTV.COM.VN

FACTORY

Address: Lot 1, Highway 1A, Tan Tao Industrial Park,
Tan Tao A Ward, Binh Tan District, HCM City
Tel: (84 28) 3754 7000
Fax: (84 28) 3754 7903
Email: info@ntv.com.vn
Website: WWW.NTV.COM.VN

REPRESENTATIVE OFFICE IN THE NORTH

Address: 378 Le Duan Street, Phuong Lien Ward,
Dong Da Ward, Ha Noi City, Vietnam
Tel: (84) 907 995 667
Email: info@ntv.com.vn
Website: WWW.NTV.COM.VN

SUBSIDIARIES

NHAT TRUONG VINH PRODUCTION - TRADING JSC
NTV LOGISTICS JOINT STOCK COMPANY
NHAT TRUONG VINH CONSTRUCTION INVESTMENT CO., LTD
SUNRISE NTV CONSTRUCTION CO., LTD
VN KANSAI COMPANY LIMITED
TAN MY COOPERATION
SUNRISE TRADING CO., LTD
NHAT TRUONG VINH TRADING AND TOURISM SERVICE JSC
FMC JOINT STOCK COMPANY